

GLS UNIVERSITY'S FACULTY OF BUSINESS ADMINISTRATION																					
FORMERLY KNOWN AS GLS (J P SHAH) INSTITUTE OF BUSINESS ADMINISTRATION																					
MONTH-WISE PLANNED SYLLABUS																					
SEM V (REGULAR)																					
2023 - 2024																					
Subject Name	Legal Aspects of Business I	Indian Tax Structure		Managerial Competencies and Career Development			Research Methodologies Tools and Analysis		Corporate Finance I			SAPM		Sales and Distribution Management	Product and Brand Management	International HRM		International Supply Chain and Logistics Management		Analytical Communication I	
Subjects taken by	Prof. Shaunak Vyas	Dr Minouti Jani	Dr Yukti Modhia	Dr Pooja Sharma	Prof. Rajvi Shah	Dr Pinal Barot	Dr Neha Shroff	Prof Maltray Bhagat	Dr Shreeda Shah	Dr Swati Modi	Dr Minouti Jani	Dr Swati Modi	Dr Minouti Jani	Dr Sonal Gogri	Dr Vineeta Anandan	Dr Pooja Sharma	Prof. Rajvi Shah	Dr Pinal Barot	Prof. Suresh Yadav	Dr Tejal Jani	Dr Prathyaksh Janardan
June-July	Unit I: Contract Act - 1872 Part-I Unit-2 Indian Contract Act - 1872 Part-II	Unit I: Concepts (theory) Unit III: Income from various sources	Unit I: Residential status Unit: II Income from salary	Unit-1 Introduction	Unit 3 Competency based HR- applications	Unit-5 Career Development	Unit I: Correlation and Unit II: Regression (A + B)	Unit 3: capital Structure theories	Unit 2: Cost of Capital	Unit 5: Dividend Decisions	Unit 1: Introduction to security and portfolio management	Unit 3: Portfolio Management	Unit 1: Sales Management	Unit 1 and 2 Product Management	Unit-3 International Training and Developmen	Unit-1 Introduction the enduring context of IHRM	Unit-1 Understanding Supply Chain	Unit-2 Warehouse Organization	Unit 1: Introduction to Case Analysis	Unit 3: Analyzing Advertisement	
August	Unit-3 Sale of Goods Act - 1930 Part-I, Unit-4 Sale of Goods Act - 1930 Part-II	Unit IV Income from Business & Profession	Unit II: Income from Salary	Unit-1 Introduction Unit 2 Competency Mapping	Unit 3 Competency based HR- applications	Unit-5 Career Development	Unit III: Large Sample Tests (C + D)	Unit III: Large Sample Tests (A + B)	Unit 3: capital Structure theories	Unit 2: Cost of Capital	Unit 5: Dividend Decisions	Unit 2: Risk & Return	Unit 5 : Performance evaluation	Unit 2: Sales Force Management and Unit 3: Sales Territory and Sales Quota	UNIT 3 Brand Management II	Unit-3 International Training and Developmen Unit-5 International Consensation	Unit-2 Recruiting and selecting staff for international assignments	Unit-1 Understanding Supply Chain	Unit-3 Transportation 1	Unit 1: Introduction to Case Analysis	Unit 3: Analyzing Advertisement
September - October 1, 2023	Unit-5 Negotiable Instruments Act, 1881	Unit V: Deductions	Unit V: GST	Unit 2 Competency Mapping	Unit 4 Formation of competency framework (Upto Implement/Integrate and up date competencies)	Unit 4 Formation of competency framework (Upto roles and responsibilities of assessors)	Unit IV: Small Sample Tests and Unit V: ANOVA Chi Square Tests (C + D)	Unit IV: Small Sample Tests	Risk Management through derivatives	Unit 1: Valuation of securities	Unit 1: Time value of Money	Unit 4: Capital Market Efficiency	Unit 5 : Performance evaluation	Unit 4: Distribution Management and Unit 5: Channel Member and Behaviour	Unit 4 and 5 Brand Management	Unit 5 International Industrial Relation	Unit 3- International Performance Management –	Unit-5 Packaging for Exports and Custom Clearance	Unit-4 Transportation 2	Unit 5: Introduction to Industry Analysis Report	Unit 4: Questionnaire designing
October (till 8th)													Revision								